

Birmingham



Birmingham magazine readers are **always in the know** on the latest hotspots and happenings in the Magic City. Beautiful design combined with original content by local writers makes Birmingham magazine the definitive guide to everything Birmingham.

2020 MEDIA KIT

We write content that draws loyal readers and produces customers for our advertisers. Each issue always includes:

CITY LIFE: current events, city news, people, business profiles, arts, entertainment, and events

TABLE: recipes, libations, restaurant spotlights, and food news

LIVING: decorating, fashion, home, shopping, travel, goods



We've worked with Birmingham magazine since we opened our doors, because they care about our business. If we are trying to reach couples currently shopping for rings, or simply hosting in-store events, the magazine reaches our target audience. I also love the Best of Birmingham party and look forward to [the magazine's] events each year!

ALLIE FARLOW, MARKETING AND MERCHANDISING MANAGER DIAMONDS DIRECT-BIRMINGHAM

Print Advertising

There are three main ways to appear in the printed edition of Birmingham magazine:

- 1. Standard display advertising (see ad sizes on page 7)
- 2. Advertorial advertising (a paid article about your business)
 - 3. An ad or advertorial in a special promotional section

Camera-ready artwork is due five weeks in advance of the issue date.

This applies to both display and advertorial ads.

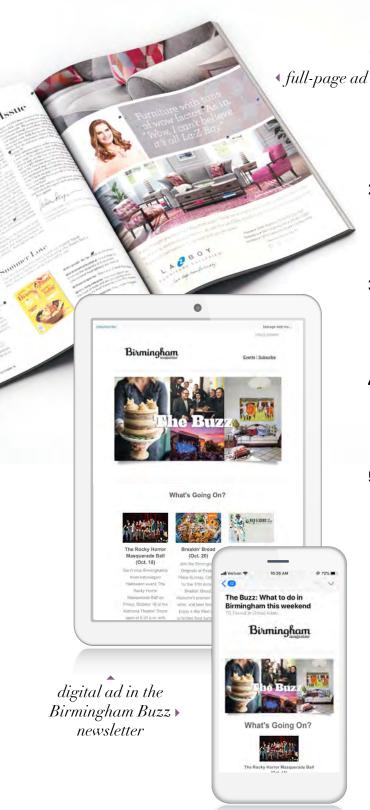


BIRMINGHAM MAGAZINE IS SOLD AT

| Alabama Goods | Books A Million | Piggly Wiggly | Target |
|----------------|------------------------|---------------|-------------|
| Alabama | Costco | Publix | Walgreens |
| Peanut Company | CVS | Sam's Club | WalMart |
| Barnes & Noble | Little Professor Books | Sprouts | Whole Foods |

We are also the exclusive local magazine sold at the Birmingham Shuttlesworth International Airport.

Align your brand with Birmingham magazine.



1) Display advertising

Use our high-end, monthly magazine to showcase your business. Supply a beautiful ad or we can design one for you. Single, 3-time, 6-time, and 12-time insertions available.

2) Advertorial

Tell your story through a written article that appears similar to our editorial content.

3) Special Promotional Sections

We offer themed sections throughout the year that focus on specific business sectors.

4) Event Sponsorship

We host and produce well-attended events, such as Best of Birmingham and Women Who Shape the State.

Birmingham Buzz (weekly email newsletter)

Weekly round up of what's happening around town, sent every Thursday.



Champions of Care



Best Doctors



Great Places to Work



Top Attorneys



◆ College Guides



Birmingham magazine's Affluent Audience

108K+

Readers that's 2x more than our top two competitors! 111K+

Social Media Followers

(Facebook, Instagram, Twitter)

41% have a net worth of over



\$1 million**

(\$)

42% of readers have a household income over \$100,000

1.5X
More likely to own a second home



59%
of readers plan to take a beach or lake vacation in the next 12 months

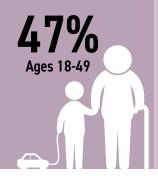
49% more likely to have purchased jewelry in the past year

34% more likely to purchase furniture in the next year



3x more likely to purchase a vehicle valued at over \$45,000

88%
More likely to have graduated from college



Magazine Media Fact Book, 2019

91% Americans of all ages read magazines Magazine readers are 129% more likely to buy products in ads

Readers are

146%

more likely to pay attention to or notice ads in magazines Print magazines are

in reaching super influentials with higher incomes

Birmingham 2020 Calendar

| ISSUE | EDITORIAL FEATURES | SPECIAL PROMOTIONAL SECTIONS | AD SPACE RESERVATION DEADLINE | FINAL CREATIVE DUE |
|-------|-----------------------|--|-------------------------------------|--------------------------|
| NAL | HEALTH & BEAUTY | Regional College Profiles + School Guide New Year Resolution Guide Travel | 11/18/19 | 11/25/19 |
| FEB | LOVE & WEDDINGS | Best Doctors | 12/23/19 | 1/3/20 |
| MAR | RESTAURANTS | The Ultimate City Guide | 1/22/20 | 1/29/20 |
| APR | HOME & GARDEN | Birmingham's Beautiful Homes | 2/19/20 | 2/26/20 |
| MAY | BEACH | Top Attorneys Travel | 3/18/20 | 3/25/20 |
| JUN | ROADTRIPS | Senior Lifestyles Outdoor Guide Travel | 4/22/20 | 4/29/20 |
| JUL | LUXURY | Pets & Vets Great Places to Work | 5/20/20 | 5/27/20 |
| AUG | FOOD | Regional College Guide + School Guide Travel | 6/17/20 | 6/24/20 |
| SEP | BEST OF BIRMINGHAM | Best of Birmingham | 7/22/20 | 7/29/20 |
| ост | AUTUMN | Medical Champions of Care Go Pink: Breast Cancer Awareness | 8/19/20 | 8/26/20 |
| NOV | WOMEN | Women Who Shape Alabama Holiday Travel | 9/16/20 | 9/23/20 |
| DEC | HOLIDAY | Non-Profits to Watch Holiday | 10/20/20 | 10/27/20 |

Birmingham magazine Ad Specifications

FULL PAGE

8.375 X 10.875

ALWAYS ADD .125" BLEED

Use a .5" margin to keep all information safely within this area

2-PAGE SPREAD

16.75 X 10.875

ALWAYS ADD .125" BLEED

Use a .5" margin to keep all information safely within this area

TRIM SIZE: 8.375" X 10.875"

FULL PAGE AND 2-PAGE SPREAD REQUIRE BLEED: Add .125" bleed on all sides

TWO PAGE SPREAD TRIM SIZE: 16.75" X 10.875"

HALF PAGE HORIZONTAL: 7.875" X 5"

HALF PAGE VERTICAL: 3.75" X 10.375"

ONE THIRD PAGE VERTICAL: 2.5" X 10.375"

QUARTER PAGE: 3.75" X 5"

All ads must be provided as a high resolution PDF.

Submit your ad to: bhammagads@al.com

1/2 HORIZONTAL

7.875 X 5

NO BLEED

Use a .5" margin to keep all information safely within this area

1/4 PAGE

3.75 X 5

NO BLEED

Use a .5" margin to keep all information safely within this area

1/2 VERT

3.75 X 10.375

NO BLEED

Use a .5" margin to keep all information safely within this area

1/3 **VERT**

2.5 X 10.375

NO BLEED

Use a .5" margin to keep all information safelv within this area

DISPLAY AD RATES

| STANDARD POSITIONS | OPEN | 3X | 6X | 9X | 12X |
|--------------------|--------|--------|--------|--------|--------|
| Full | \$2275 | \$2240 | \$1865 | \$1715 | \$1490 |
| 1/2 | \$1475 | \$1350 | \$1215 | \$1120 | \$1035 |
| 1/3 | \$1165 | \$1045 | \$940 | \$860 | \$785 |
| 1/4 | \$765 | \$700 | \$630 | \$580 | \$525 |

\$3000 - 2 page spread

For more information, contact Deidra K. Diaz at 205-325-3343 or ddiaz@al.com

Birmingham Advertorial

Readers are able to connect with your brand through authentic stories.





Best of Birmingham

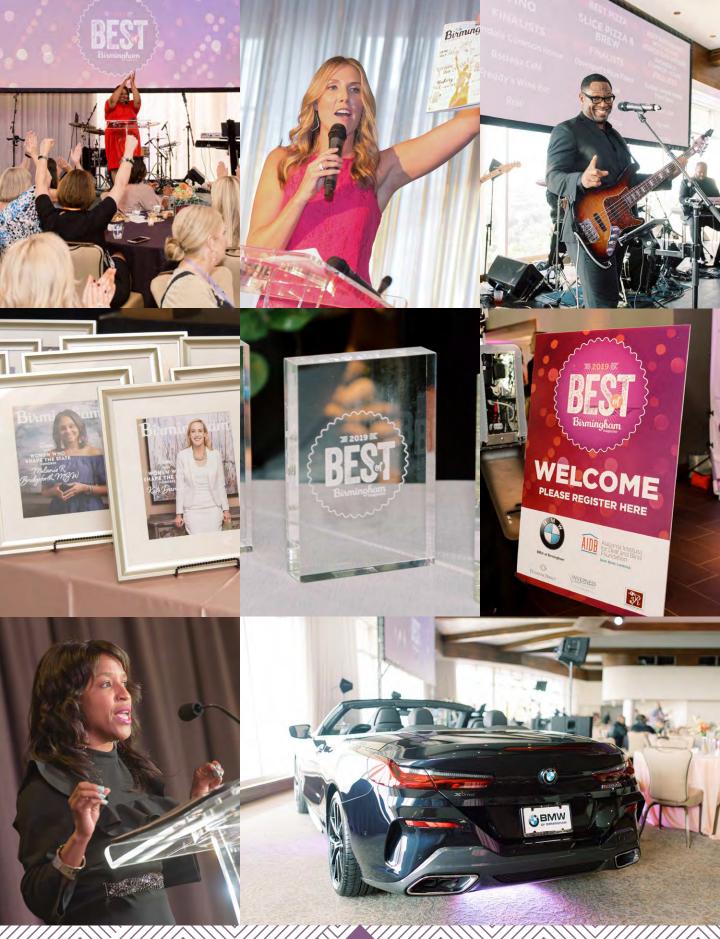
Birmingham magazine's **Best of Birmingham** is the original reader's choice awards survey taken annually to award the best in business for the greater Birmingham region. Our Best of Birmingham seal signifies a treasured magazine tradition to find and honor the best of the city. As Birmingham continues to grow and change, the event following the announcement of the honorees becomes even more exciting each year, with new places opening and old favorites being revisited.

Our categories this year include: Best Workplaces, Family & Kids, People & Places, See & Do, Shop & Splurge, and Wine & Dine--providing more opportunity than ever to recognize excellence in the Magic City.

76,000 VOTES

140 CATEGORIES

500
ATTENDEES AT THE PARTY OF THE YEAR



THIS IS ALABAMA Who SHAPE State 2019

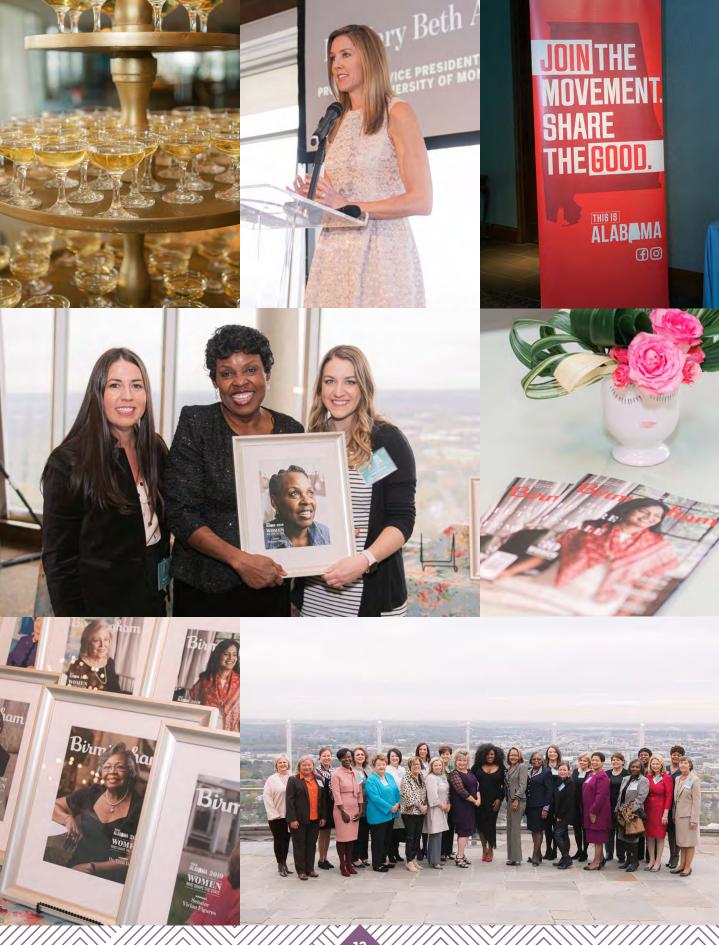




Women Who Shape the State

Birmingham magazine's November issue recognizes women impacting the state of Alabama through local, regional and national efforts in philanthropy, commerce, public service, nonprofit, small business and advocacy.

We also host the **Women Who Shape the State** event bringing together an unmatched network of the most significant influencers in Alabama. Event sponsorships and special section placements available.



























Birmingham agazine